



UPS List Rate Increase Comparison 2012 vs. 2011

Courtesy of ICC Logistics Services, Inc.

2012 Rates								2011 Rates								Percentage Increase								
Ground	2	3	4	5	6	7	8	Ground	2	3	4	5	6	7	8	Ground	2	3	4	5	6	7	8	Average Increase
1 lb	5.49	5.83	5.94	6.20	6.49	6.58	6.69	5.17	5.40	5.51	5.75	6.04	6.12	6.22	6.2%	8.0%	7.8%	7.8%	7.5%	7.5%	7.6%	7.5%	7.5%	7.5%
2 lb	5.84	6.22	6.74	6.88	7.26	7.41	7.66	5.37	5.72	6.22	6.34	6.75	6.89	7.13	8.8%	8.7%	8.4%	8.5%	7.6%	7.5%	7.4%	7.4%	7.4%	8.1%
3 lb	5.93	6.49	7.08	7.30	7.69	7.90	8.46	5.45	5.97	6.53	6.73	7.15	7.36	7.88	8.8%	8.7%	8.4%	8.5%	7.6%	7.3%	7.4%	7.4%	7.4%	8.1%
4 lb	6.07	6.68	7.44	7.78	8.07	8.42	9.06	5.58	6.16	6.86	7.17	7.53	7.85	8.44	8.8%	8.4%	8.5%	8.5%	7.2%	7.3%	7.3%	7.3%	7.3%	8.0%
5 lb	6.25	6.77	7.75	8.09	8.39	8.78	9.54	5.79	6.25	7.15	7.46	7.83	8.20	8.91	7.9%	8.3%	8.4%	8.4%	7.2%	7.1%	7.1%	7.1%	7.1%	7.8%
10 lb	7.37	7.58	8.51	9.08	9.61	10.89	12.06	6.86	7.05	7.87	8.40	9.00	10.17	11.28	7.4%	7.5%	8.1%	8.1%	6.8%	7.1%	6.9%	7.4%	7.4%	7.4%
25 lb	9.97	11.59	12.32	14.52	18.11	21.30	24.90	9.35	10.86	11.57	13.56	17.09	20.02	23.42	6.6%	6.7%	6.5%	7.1%	6.0%	6.4%	6.3%	6.5%	6.5%	6.5%
50 lb	14.29	17.89	20.71	25.24	31.72	38.23	43.05	13.67	17.12	19.82	24.15	30.07	36.24	41.04	4.5%	4.5%	4.5%	4.5%	5.5%	5.5%	4.9%	4.8%	4.8%	4.8%
75 lb	20.67	24.89	26.73	33.10	39.68	45.87	51.07	20.02	24.24	26.21	31.98	38.34	44.32	49.63	3.2%	2.7%	2.0%	3.5%	3.5%	3.5%	2.9%	3.0%	3.0%	3.0%
100 lb	40.65	41.08	43.49	47.67	53.46	59.10	63.62	39.37	40.00	42.64	46.33	51.95	57.43	61.83	3.3%	2.7%	2.0%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.8%
150 lb	68.02	70.04	73.09	75.93	79.55	85.74	94.41	65.88	68.67	71.66	74.37	78.07	84.14	92.65	3.2%	2.0%	2.0%	2.1%	1.9%	1.9%	1.9%	1.9%	1.9%	2.1%

Next Day								Next Day								Next Day								
102	103	104	105	106	107	108	Average Increase	102	103	104	105	106	107	108	Average Increase	102	103	104	105	106	107	108	Average Increase	
1 lb	21.50	28.85	37.20	41.35	44.90	47.95	49.30	20.05	26.90	34.35	38.15	41.40	44.25	46.45	7.2%	7.2%	8.3%	8.4%	8.5%	8.4%	8.5%	8.5%	8.5%	8.1%
2 lb	21.95	31.15	41.95	45.75	50.75	52.85	55.05	20.45	29.05	38.70	42.20	46.80	48.75	50.75	7.3%	7.2%	8.4%	8.4%	8.4%	8.4%	8.5%	8.4%	8.5%	8.1%
3 lb	24.75	33.40	46.45	50.70	56.25	58.15	60.15	23.05	31.10	42.85	46.75	51.85	53.60	55.50	7.4%	7.4%	8.4%	8.4%	8.5%	8.5%	8.4%	8.4%	8.4%	8.1%
4 lb	26.65	35.15	50.35	55.50	61.40	63.30	65.80	24.85	32.60	46.45	51.15	56.60	58.35	60.65	7.2%	7.8%	8.4%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.2%
5 lb	27.00	36.45	55.10	60.70	65.25	68.55	69.50	25.10	33.95	50.80	55.95	61.40	63.20	65.45	7.6%	7.4%	8.5%	8.5%	6.3%	8.5%	6.2%	7.5%	7.5%	7.5%
10 lb	31.95	44.00	73.45	82.05	85.80	90.15	93.05	29.75	41.00	69.15	77.25	80.75	83.10	87.60	7.4%	7.3%	6.2%	6.2%	6.3%	8.5%	6.2%	6.9%	6.9%	6.9%
25 lb	51.00	71.25	124.55	134.65	143.55	150.50	153.90	47.55	66.45	114.80	124.10	132.35	139.35	144.70	7.3%	7.2%	8.5%	8.5%	8.5%	8.0%	6.4%	7.8%	7.8%	7.8%
50 lb	82.35	116.45	200.90	214.20	230.45	237.45	245.20	76.75	108.60	185.20	197.85	212.90	223.50	230.85	7.3%	7.2%	8.5%	8.3%	8.2%	6.2%	6.2%	6.2%	6.2%	7.4%

Next Day Saver								Next Day Saver								Next Day Saver								
132	133	134	135	136	137	138	Average Increase	132	133	134	135	136	137	138	Average Increase	132	133	134	135	136	137	138	Average Increase	
1 lb	18.25	24.75	33.85	37.55	40.80	43.50	44.70	17.05	23.15	31.35	34.75	37.75	40.25	41.35	7.0%	6.9%	8.0%	8.1%	8.1%	8.1%	8.1%	8.1%	8.1%	7.7%
2 lb	19.50	26.20	38.20	41.60	46.05	47.90	49.90	18.35	24.50	35.35	38.45	42.60	44.30	46.15	6.3%	6.9%	8.1%	8.2%	8.1%	8.1%	8.1%	8.1%	8.1%	7.7%
3 lb	20.95	27.75	42.30	46.05	51.05	52.70	54.50	19.60	25.95	39.15	42.60	47.25	48.75	50.40	6.9%	6.9%	8.0%	8.1%	8.0%	8.1%	8.1%	8.1%	8.1%	7.7%
4 lb	22.55	29.60	45.85	50.45	55.75	57.35	59.65	21.10	27.65	42.45	46.70	51.55	53.05	55.15	6.9%	7.1%	8.0%	8.0%	8.1%	8.1%	8.2%	8.2%	8.2%	7.8%
5 lb	23.25	30.05	50.10	54.85	59.50	61.15	63.25	21.70	28.05	46.40	50.75	55.05	56.55	58.55	7.1%	7.1%	8.0%	8.1%	8.1%	8.1%	8.0%	8.0%	8.0%	7.8%
10 lb	28.10	39.30	68.30	75.80	82.80	85.00	87.40	26.45	36.75	63.20	70.10	76.65	78.65	80.90	6.2%	6.9%	8.1%	8.1%	8.0%	8.1%	8.0%	8.0%	8.0%	7.6%
25 lb	43.60	60.60	120.00	130.25	139.20	146.25	149.05	40.45	56.60	111.50	120.80	129.40	135.30	137.90	7.8%	7.1%	7.6%	7.8%	7.6%	8.1%	8.1%	8.1%	8.1%	7.7%
50 lb	69.65	97.90	197.15	210.60	227.05	230.60	239.20	65.05	91.40	183.35	195.85	210.00	213.30	221.25	7.1%	7.1%	7.5%	7.5%	8.1%	8.1%	8.1%	8.1%	8.1%	7.7%

2nd Day								2nd Day								2nd Day								
202	203	204	205	206	207	208	Average Increase	202	203	204	205	206	207	208	Average Increase	202	203	204	205	206	207	208	Average Increase	
1 lb	11.65	11.90	12.35	14.00	17.65	18.45	18.70	10.80	11.05	11.45	13.00	16.40	17.15	17.40	7.9%	7.7%	7.9%	7.7%	7.6%	7.6%	7.5%	7.5%	7.5%	7.7%
2 lb	11.85	12.15	12.65	14.90	19.45	21.20	22.15	10.95	11.25	11.70	13.90	18.10	19.70	20.55	8.2%	8.0%	8.1%	7.2%	7.5%	7.6%	7.8%	7.8%	7.8%	7.8%
3 lb	11.90	12.55	13.35	16.40	22.40	24.60	25.40	11.00	11.60	12.35	15.25	20.80	22.85	23.60	8.2%	8.2%	8.1%	7.5%	7.7%	7.7%	7.7%	7.6%	7.6%	7.9%
4 lb	12.20	12.95	14.40	19.10	25.85	28.05	28.90	11.30	12.00	13.35	17.75	24.05	26.05	26.90	8.0%	7.9%	7.9%	7.6%	7.5%	7.7%	7.4%	7.4%	7.4%	7.7%
5 lb	12.60	13.40	15.70	21.20	28.80	31.15	32.90	11.65	12.40	14.55	19.70	26.80	28.95	30.60	8.2%	8.1%	7.9%	7.6%	7.5%	7.6%	7.5%	7.5%	7.5%	7.8%
10 lb	15.65	18.45	23.05	31.60	46.30	50.50	51.80	14.50	17.05	21.35	29.35	43.00	46.90	48.15	7.9%	8.2%	8.0%	7.7%	7.7%	7.7%	7.6%	7.6%	7.6%	7.8%
25 lb	27.50	32.65	41.30	59.50	92.55	99.75	103.35	25.40	30.20	38.15	55.25	85.95	92.65	95.95	8.3%	8.1%	8.3%	7.7%	7.7%	7.7%	7.7%	7.7%	7.7%	7.9%
50 lb	47.90	57.10	71.65	101.95	168.50	178.05	185.80	44.25	52.80	66.20	94.70	156.40	165.30	172.45	8.2%	8.1%	8.2%	7.7%	7.7%	7.7%	7.7%	7.7%	7.7%	7.9%

3 Day Select								3 Day Select								3 Day Select								
302	303	304	305	306	307	308	Average Increase	302	303	304	305	306	307	308	Average Increase	302	303	304	305	306	307	308	Average Increase	
1 lb	6.95	8.00	8.60	9.75	12.25	13.85	14.20	6.45	7.50	8.00	8.95	11.20	12.60	13.00	7.8%	6.7%	7.5%	8.9%	9.4%	9.9%	9.2%	8.5%	8.5%	8.5%
2 lb	7.25	8.35	9.20	10.80	14.25	15.40	16.65	6.75	7.75	8.60	9.85	13.00	14.05	15.20	7.4%	7.7%	7.0%	9.6%	9.6%	9.6%	9.5%	8.6%	8.6%	8.6%
3 lb	7.75	8.85	10.05	12.00	16.20	17.30	19.00	7.25	8.25	9.40	10.95	14.75	16.00	17.35	6.9%	7.3%	6.9%	9.6%	9.8%	8.1%	9.5%	8.3%	8.3%	8.3%
4 lb	8.45	9.75	10.90	13.40	17.95	19.75	21.10	7.90	9.05	10.15	12.20	16.45	18.10	19.30	7.0%	7.7%	7.4%	9.8%	9.1%	9.1%	9.3%	8.5%	8.5%	8.5%
5 lb	9.05	10.45	11.95	14.65	19.75	21.75	23.15	8.45	9.75	11.20	13.40	18.10	20.05	21.15	7.1%	7.2%	6.7%	9.3%	9.1%	8.5%	9.5%	8.2%	8.2%	8.2%
10 lb	11.80	14.85	16.85	20.90	28.25	31.85	35.35	11.05	13.85	15.90	19.05	25.85	29.15	32.30	6.8%	7.2%	6.0%	9.7%	9.3%	9.3%	9.4%	8.2%	8.2%	8.2%
25 lb	20.50	25.60	30.85	37.85	52.45	60.50	67.10	18.90	23.60	28.60	35.25	48.20	55.20	61.10	8.5%	8.5%	7.9%	7.4%	8.8%	9.6%	9.8%	8.6%	8.6%	
50 lb	33.85	43.60	53.95	66.60	93.85	105.70	116.45	32.45	41.45	50.65	63.55	88.50	98.90	110.65	4.3%	5.2%	6.5%	4.8%	6.0%	6.9%	5.2%	5.6%	5.6%	